

Review from the Desk of Managing Director



Dear Esteemed Shareholders,

I sincerely thank each of you for your unwavering support and inspiration. I am pleased to present the annual report and welcome you to the 27th Annual General Meeting of Agni Systems Limited.

Since our listing in 2003, Agni Systems Limited has become synonymous with excellence, customer satisfaction, and technological innovation. Offering a diverse range of services, from corporate and home internet to cloud services and telephony, we continually evolve to meet the dynamic needs of our clients.

Our commitment to customer satisfaction and cutting-edge service quality is reflected in ongoing investments in infrastructure development, network expansion, and talent acquisition. The dedicated team at Agni is committed to surpassing customer expectations and driving the digital transformation of Bangladesh, firmly establishing our brand in the Information and Telecommunication Technology sector.

Economic Landscape

Bangladesh has shown robust growth and resilience, even in the face of global uncertainties. Factors such as a solid demographic dividend, strong ready-made garment exports, consistent remittance inflows, and stable macroeconomic conditions have contributed to rapid economic growth over the past two decades.

Despite overcoming the challenges posed by the COVID-19 pandemic, Bangladesh faces new economic hurdles such as global uncertainty, rising inflation, energy shortages, a balance-of-payments deficit, and revenue shortfalls.

However, with an average growth rate of 6.4 percent over the past six years, Bangladesh is on track to become a trillion-dollar economy by 2040, demonstrating its emergence as a critical player in the global economy.

Financial Reporting and Policies

The financial statements of Agni Systems Limited have been prepared by International Financial Reporting Standards (IFRSs) on a going concern basis. Adhering to the historical cost convention, these reports follow the guidelines of the Companies Act 1994 and the Securities and Exchange Rules 1987. Our accounting policies and estimates align with International Accounting Standard (IAS) -1, utilizing the accrual basis of accounting.

Financial Performance Analysis

Despite the challenging economic climate, the year ending June 30, 2023, marked one of the most successful periods for Agni Systems Limited. Our commitment to delivering high-quality products and services resulted in a revenue of Tk 570,174,028. A detailed analysis of our operating and financial performance over the last five years is available on page 08.

Comparative Financial Performance Analysis

Agni Systems Limited has demonstrated commendable performance compared to other publicly listed Internet Service Providers. The table provides a comparative analysis with industry peers, showcasing our strong financial standing and growth trajectory.

Risks and Concerns

The ISP industry in Bangladesh faces challenges, including the dominance of mobile internet, infrastructure limitations, policy gaps, shared internet access, unhealthy competition, and limited bandwidth. Our strategies to mitigate these risks are detailed on page no 19 of the Directors' Report.

Future Plans and Projections

We are enthusiastic about the future and committed to facing new challenges and seizing opportunities. Our strategy involves continuous investment in geographic expansion, infrastructure development, and the growth of our dedicated team. After a successful 2022-2023, we believe Agni is well-positioned to lead the ISP industry in the country. Our dedication and commitment will continue to drive our success in the coming years.

Closing Remarks

I am grateful to our dedicated team, whose tireless efforts contribute significantly to our mission. Their commitment and hard work are instrumental in achieving our goals. Additionally, I extend my thanks to regulatory bodies, including BTRC, PTD Division of Ministry of Post and Telecommunications, Bangladesh Securities and Exchange Commission, Registrar of Joint Stock Companies and Firms, Dhaka Stock Exchange Limited, Chittagong Stock Exchange Limited, and various other government bodies for their cooperation.

With warm regards,

A handwritten signature in black ink, appearing to read 'Mohammed Abdus Salam'.

Mohammed Abdus Salam
Managing Director
Agni Systems Limited